

# The 2003 Philadelphia 100<sup>®</sup> Winners

## **A & E Construction, Inc.**

Upper Darby, PA

CEO: William Santora

2002 Revenues: \$26,500,000.00

Classification: Construction

Industry Category:

*Builders, Construction Managers*

## **Analytical Graphics, Inc.**

Malvern, PA

CEO: Paul Graziani

2002 Revenues: \$26,699,588.00

Classification: Service

Industry Category: Technology

*AGI offers commercial off-the-shelf analysis and visualization software to more than 27,000 aerospace, defense, and intelligence industry professionals through its*

## **Aavalor Consulting, Inc.**

Thornton, PA

CEO: Joseph Yesulaitis

2002 Revenues: \$1,217,346.00

Classification: Service

Industry Category: Technology

*Aavalor Consulting provides technology consulting and staffing services to a wide variety of clients in the Philadelphia tri-state area. A subsidiary provides HR*

## **Anexinet**

Philadelphia, PA

CEO: Thomas Behlau

2002 Revenues: \$8,418,695.00

Classification: Service

Industry Category: Technology

*Systems/solutions integrator, Computer consulting*

## **Access Care, Inc.**

Norristown, PA

CEO: Jack Zarra

2002 Revenues: \$4,132,224.00

Classification: Service

Industry Category: Health Care

*Distributor of specialized medical equipment*

## **Arora Engineers, Inc.**

Chadds Ford, PA

CEO: Manik Arora P.E.

2002 Revenues: \$1,660,928.00

Classification: Service

Industry Category: Technology

*Consulting engineering/Construction management*

## **Acclaim Systems, Inc.**

Feasterville, PA

CEO: Kailash Kalantri

2002 Revenues: \$7,790,823.00

Classification: Service

Industry Category: Technology

*Application Development*

## **AroundCampus, Inc.**

Conshohocken, PA

CEO: Michael Paul

2002 Revenues: \$11,936,900.00

Classification: Service

Industry Category: Professional Svc.

*One of the largest publishers of campus telephone directories in the United States, representing over 100 independent colleges and universities nationwide*

**Axis Healthcare Communications LLC**

Yardley, PA

CEO: Neil Matheson

2002 Revenues: \$49,131,284.00

Classification: Service

Industry Category: Health Care

*Provides communication planning and implementation services in support of the commercialization of new pharmaceutical products through strategic consultancy,*

**BLM Architects**

King Of Prussia, PA

CEO: Douglas Lindsay AIA

2002 Revenues: \$12,066,048.00

Classification: Service

Industry Category:

*Architecture, interior design, facilities master planning, program management*

**Burlington Electrical Testing Co., Inc.**

Croydon, PA

CEO: Walter Cleary

2002 Revenues: \$4,940,087.00

Classification: Service

Industry Category:

*Serving the electric power industry*

**Burman's Home Health Care Inc.**

Aston, PA

CEO: Steven Burman R.Ph.

2002 Revenues: \$3,600,000.00

Classification: Service

Industry Category: Health Care

*BHHC is a full DME (Durable Medical Equipment) supplier specializing in respiratory services*

**Capture Resource, Inc.**

Bristol, PA

CEO: Gail Grassi

2002 Revenues: \$7,014,985.00

Classification: Service

Industry Category: Technology

*Leading provider of integrated image and data capture services*

**CharonECA**

Doylestown, PA

CEO: Larry Hagar

2002 Revenues: \$20,149,751.00

Classification: Service

Industry Category: Professional Svc.

*Employee benefits, flex benefits, & executive benefits*

**CHI Systems, Inc.**

Fort Washington, PA

CEO: Wayne Zachary PhD

2002 Revenues: \$8,106,544.00

Classification: Service

Industry Category: Technology

*Research and development in human-computer interaction*

**Contemporary Staffing Solutions, Inc.**

Mt. Laurel, NJ

CEO: William Pearson

2002 Revenues: \$29,200,000.00

Classification: Service

Industry Category: Professional Svc.

*Contemporary Staffing Solutions is a full service staffing company with five offices servicing the Delaware Valley. CSS provides Temporary Services, Executive Search,*

**Countrywide Pre-Paid Legal Services Inc.**

Cherry Hill, NJ

CEO: Leonard Feltoon

2002 Revenues: \$629,758.00

Classification: Service

Industry Category: Professional Svc.

*Market and administer group legal plans and employee benefits to companies*

**Coventry First**

Fort Washington, PA

CEO: Alan Buerger

2002 Revenues: \$162,539,845.00

Classification: Service

Industry Category: Professional Svc.

*Coventry First is recognized as the serious, top tier professional firm in the life settlement industry.*

**CPA Financial Group, LLP**

Merchantville, NJ

CEO: David Skarbek

2002 Revenues: \$789,000.00

Classification: Service

Industry Category: Professional Svc.

*Investment, Insurance, and benefit services*

**CPA Payroll, LLC**

Merchantville, NJ

CEO: Joseph Blank

2002 Revenues: \$405,000.00

Classification: Service

Industry Category: Professional Svc.

*Payroll processing for business*

**Credence Mortgage, Inc.**

Paoli, PA

CEO: Erik Hermans

2002 Revenues: \$1,949,773.00

Classification: Service

Industry Category: Professional Svc.

*Mortgage loan origination*

**Cruz, Inc.**

Philadelphia, PA

CEO: Luis Cruz

2002 Revenues: \$4,580,705.00

Classification: Construction

Industry Category:

*General contractor*

**CRW Graphics**

Pennsauken, NJ

CEO: Harriet Weiss

2002 Revenues: \$16,900,000.00

Classification: Service

Industry Category: Technology

*We are a state of the art, full service commercial sheet-fed printer.*

**CTN Solutions, Inc.**

Lafayette Hill, PA

CEO: Drew Morrisroe III

2002 Revenues: \$1,223,767.00

Classification: Service

Industry Category: Technology

*Provides information technology consulting, Internet security solutions, and network integration to small and medium size businesses*

**E-Pak Technology, Inc.**

Oreland, PA

CEO: Joseph Guckin Sr.

2002 Revenues: \$3,970,762.00

Classification: Manufacturing

Industry Category:

*E-PAK Technology, Inc. is a mechanical specialty fabricator engaged in the design, fabrication and marketing of a line of high quality evaporative-cooled packaged*

**Educational Directories Unlimited, Inc.**

Chester, PA

CEO: Mark Shay

2002 Revenues: \$2,795,826.00

Classification: Service

Industry Category: Education

*Online resources that connect students to academic recruiters including directories of programs*

**Ecount**

Conshohocken, PA

CEO: Matthew Gillin

2002 Revenues: \$5,827,670.00

Classification: Service

Industry Category: Professional Svc.

*Leading provider of special purpose debit cards*

**Endless Pools, Inc.**

Aston, PA

CEO: James Murdock

2002 Revenues: \$21,558,074.00

Classification: Manufacturing

Industry Category:

*Manufacture and sell counter-current swimming machines in this country and abroad*

**EDA Roofing Corporation**

Huntingdon Valley, PA

CEO: Edward De Angelis

2002 Revenues: \$7,291,535.00

Classification: Construction

Industry Category:

*Roofing, sheet metal, and wall panel contractor*

**F.B.C.S., Inc.**

Philadelphia, PA

CEO: Joseph Neary Sr.

2002 Revenues: \$10,463,491.00

Classification: Service

Industry Category: Professional Svc.

*Account receivable management, outsourcing solutions, recovery services*

**Edifice Rx/The Clean Air Company, Inc.**

Lafayette Hill, PA

CEO: Katherine Wilde

2002 Revenues: \$2,001,058.00

Classification: Service

Industry Category: Technology

*Indoor Environment Quality (IEQ) diagnostics & consulting*

**FabGORGON**

Philadelphia, PA

CEO: Jesse Kramer

2002 Revenues: \$926,565.00

Classification: Service

Industry Category: Professional Svc.

*Hailed as the region's ""white hot"" advertising agency, fabGORGON provides strategic and creative services to help clients drive revenues and stand out in their markets.*

**Ferrare & Fleming Advertising, Inc.**

Plymouth Meeting, PA

CEO: Paul Fleming

2002 Revenues: \$7,800,000.00

Classification: Service

Industry Category: Professional Svc.

*Full-service advertising agency*

**Freedom Medical, Inc.**

Exton, PA

CEO: Dom Greco

2002 Revenues: \$18,387,036.00

Classification: Retail

Industry Category:

*Movable, capital medical equipment sales, rental, service and repair.*

**Fiberlink Communications Corporation**

Blue Bell, PA

CEO: James Sheward

2002 Revenues: \$46,326,650.00

Classification: Service

Industry Category: Technology

*Leading provider of managed remote access services to large global enterprises like GE, Pfizer, and Samsung.*

**Global Affiliates, Inc.**

Philadelphia, PA

CEO: Michael Cassady

2002 Revenues: \$4,006,000.00

Classification: Service

Industry Category: Professional Svc.

*Global Affiliates, Inc. dba GlobalFit provides discounted fitness club membership benefit packages to the employees and members of companies and organizations through a*

**FMG Technologies, Inc.**

Conshohocken, PA

CEO: Scott Fraser

2002 Revenues: \$3,700,000.00

Classification: Service

Industry Category: Technology

*Custom software development including Java, Oracle, handheld applications integrations for various industries.*

**Grimley Financial Corporation**

Haddonfield, NJ

CEO: Charles Grimley III

2002 Revenues: \$2,410,200.00

Classification: Service

Industry Category: Professional Svc.

*Third party commercial and medical collection services and pre-collect early out A/R care programs, consulting*

**Foxfire Printing And Packaging, Inc.**

Newark, DE

CEO: John Ferretti

2002 Revenues: \$14,109,200.00

Classification: Service

Industry Category: Professional Svc.

*Commercial printing-offset and digital, warehousing, fulfillment*

**HTH Worldwide**

Radnor, PA

CEO: Angelo Masciantonio

2002 Revenues: \$5,900,000.00

Classification: Service

Industry Category: Health Care

*HTH Worldwide meets the needs of a globally mobile population, offering health and travel insurance products and unique web-based services to thousands of students,*

**Indepth Solutions Inc.**

East Norriton, PA

CEO: Ganesh Nathan

2002 Revenues: \$1,206,658.00

Classification: Service

Industry Category: Technology

*Premier provide of IT solutions and staffing, with a focus on the health care industry. The best IT talent.*

**Insight Interactive Group, Inc.**

Philadelphia, PA

CEO: Karen Warth

2002 Revenues: \$5,051,000.00

Classification: Service

Industry Category: Professional Svc.

*Interactive advertising agency*

**InSource, Inc.**

King Of Prussia, PA

CEO: Scot Keefer

2002 Revenues: \$2,913,512.00

Classification: Service

Industry Category: Professional Svc.

*Provides information technology and accounting and finance staffing*

**Integrity Staffing Solutions**

Newark, DE

CEO: Todd Bavol-Montgomery

2002 Revenues: \$31,184,605.00

Classification: Service

Industry Category: Professional Svc.

*Offer temporary, temp to hire, and direct placement staffing in the areas of professional, administrative, and light industrial staffing*

**Ion Power, Inc**

Bear, DE

CEO: Stephen Grot PhD

2002 Revenues: \$801,189.00

Classification: Manufacturing

Industry Category:

*Manufacture/distribute fuel cell components, in particular catalyst coated membranes for fuel cells.*

**Jacobs Law Group, PC**

Philadelphia, PA

CEO: Neal Jacobs

2002 Revenues: \$1,289,235.00

Classification: Service

Industry Category: Professional Svc.

*Boutique business law firm rproviding sophisticated counsel for clients' corporate law and commercial litigation needs*

**Jacquette Consulting, Inc.**

West Chester, PA

CEO: Frank Jacquette

2002 Revenues: \$728,491.00

Classification: Service

Industry Category: Technology

*Custom software development in scientific and high-tech settings*

**Javers Group**

Moorestown, NJ

CEO: Chris Wichser

2002 Revenues: \$1,148,000.00

Classification: Service

Industry Category: Health Care

*Human resources outsourcing*

**Joseph Sheairs Associates, Inc.**

Shamong, NJ

CEO: Joseph Sheairs

2002 Revenues: \$8,562,686.00

Classification: Service

Industry Category: Technology

*Computer system engineering, testing and evaluation, software development, deployment & maintenance on air traffic control systems*

**Lyons Insurance Agency, Inc.**

Wilmington, DE

CEO: David Lyons Sr.

2002 Revenues: \$3,529,252.00

Classification: Service

Industry Category: Professional Svc.

*Insurance Agency*

**MACH I, Inc.**

King Of Prussia, PA

CEO: Bernard Kosowski

2002 Revenues: \$3,675,333.00

Classification: Manufacturing

Industry Category:

*Specialty chemical company focusing on component chemicals for rockets, explosives, pyrotechnics, and stealth materials.*

**Mattern & Associates, LLC**

Wilmington, DE

CEO: Robert Mattern

2002 Revenues: \$476,621.00

Classification: Service

Industry Category: Professional Svc.

*Unbiased experts in the area of reprographics, mailroom and messenger services, facsimile operations, off-site record storage, records management and supplies. Our*

**McMahon Associates, Inc.**

Fort Washington, PA

CEO: Joseph McMahon P.E.

2002 Revenues: \$9,000,000.00

Classification: Service

Industry Category: Professional Svc.

*Transportation engineering and planning*

**Medcases, Inc.**

Philadelphia, PA

CEO: Deborah Hull

2002 Revenues: \$4,946,471.00

Classification: Service

Industry Category: Health Care

*MedCases, Inc. is a well-recognized and innovative leader in medical e-learning solutions serving the pharmaceutical and biotechnology industries. MedCases specializes in*

**MEDecision, Inc.**

Wayne, PA

CEO: David St. Clair

2002 Revenues: \$17,667,000.00

Classification: Service

Industry Category: Technology

*Integrated medical management: software and services for managed care organizations.*

**Miles Technologies**

Marlton, NJ

CEO: Christopher Miles

2002 Revenues: \$2,137,892.00

Classification: Service

Industry Category: Technology

*Computer consulting, custom software, web-based development, software and hardware support services, custom website development*

**Network Alternatives**

Langhorne, PA

CEO: Ed Grubb

2002 Revenues: \$3,023,165.00

Classification: Service

Industry Category: Technology

*Software application hosting, network integration and disaster recovery services*

**Nolan Painting, Inc.**

Havertown, PA

CEO: Kevin Nolan

2002 Revenues: \$3,532,817.00

Classification: Service

Industry Category: Professional Svc.

*Professional interior/exterior residential painting company*

**Octagon Research Solutions, Inc.**

King Of Prussia, PA

CEO: James Walker

2002 Revenues: \$5,230,000.00

Classification: Service

Industry Category: Health Care

*Information management for clinical research and drug development*

**Parcels, Inc.**

Wilmington, DE

CEO: Gene Matthews

2002 Revenues: \$9,229,841.00

Classification: Service

Industry Category: Professional Svc.

*Parcels provides integrated outsourced services to the legal and corporate community: copy center, facilities management, courier, document retrieval, electronic*

**Perryman Building And Constructions Services Inc.**

Philadelphia, PA

CEO: Angelo Perryman

2002 Revenues: \$1,252,460.00

Classification: Construction

Industry Category:

*A wholly owned interiors, building, and general construction firm that has successfully completed projects for the Kimmel Center for the Performing Arts, the*

**Pilot Process Systems**

Landsdale, PA

CEO: Edmond Menegaux

2002 Revenues: \$1,111,863.00

Classification: Service

Industry Category: Technology

*Design and fabricate process equipment used in biotech industry for the manufacture of vaccines and protein therapeutics*

**Post Protector Inc.**

Ottsville, PA

CEO: Kenneth McDonnell

2002 Revenues: \$337,927.00

Classification: Retail

Industry Category:

*Patented post uplift protection*

**Power Medical Interventions, Inc.**

New Hope, PA

CEO: Michael Whitman

2002 Revenues: \$5,000,000.00

Classification: Manufacturing

Industry Category:

*Development and manufacture of digital & wireless medical technology, ie, computer-mediated surgical stapling devices*

**Prescient**

West Chester, PA

CEO: Jane Hoffer

2002 Revenues: \$5,803,000.00

Classification: Service

Industry Category: Technology

*Supply chain planning software for consumer product companies*

**Radnor Benefits Group, Inc.**

Wayne, PA

CEO: Eric Zee

2002 Revenues: \$2,541,966.00

Classification: Service

Industry Category: Professional Svc.

*Employee benefit plan*

**Priority Express Courier**

Boothwyn, PA

CEO: Robert Johnstone

2002 Revenues: \$9,075,204.00

Classification: Service

Industry Category: Professional Svc.

*Transportation broker*

**Rapid Trials**

Wayne, PA

CEO: Tracy Blumenfeld

2002 Revenues: \$14,000,000.00

Classification: Service

Industry Category: Health Care

*Clinical trial accelerator*

**Proforma Industries, Inc.**

Cherry Hill, NJ

CEO: Nancy Lind

2002 Revenues: \$894,729.00

Classification: Service

Industry Category: Professional Svc.

*Proforma will enhance and simplify the delivery of printing, promotional products, and business forms. We provide you with more control, improved productivity, and increased*

**Really Strategies, Inc.**

Landsdale, PA

CEO: Barry Bealer

2002 Revenues: \$1,564,000.00

Classification: Service

Industry Category: Professional Svc.

*Content management and publishing solutions consulting firm*

**Quintessence Entertainment, Inc.**

Philadelphia, PA

CEO: Melinda Emerson

2002 Revenues: \$301,000.00

Classification: Service

Industry Category: Technology

*Quintessence Entertainment, Inc. is a full-service multimedia and event productions company.*

**Refinery, Inc.**

Huntingdon Valley, PA

CEO: Andrew Sullivan

2002 Revenues: \$10,350,868.00

Classification: Service

Industry Category: Technology

*Refinery is an interactive professional services company.*

**Reimbursement Services, Inc.**

Mount Laurel, NJ

CEO: David Friedman

2002 Revenues: \$9,296,948.00

Classification: Service

Industry Category: Professional Svc.

*We help companies with 50-1000 employees outsource their benefits department through sales, service, management and communication of health & welfare & retirement plans*

**RelComm Inc.**

West Berlin, NJ

CEO: Michael Shea

2002 Revenues: \$2,974,021.00

Classification: Service

Industry Category: Technology

*Software development and network design*

**Rittenhouse Archives, Ltd.**

Jenkintown, PA

CEO: Steven Charendoff

2002 Revenues: \$4,916,474.00

Classification: Manufacturing

Industry Category:

*Collectable trading cards and bobble heads*

**Roussey, Ltd.**

Exton, PA

CEO: Robert Roussey

2002 Revenues: \$2,994,893.00

Classification: Service

Industry Category: Professional Svc.

*Design services for electric, gas, and telecommunications industry*

**Security Services & Technologies**

Norristown, PA

CEO: Frank Brewer

2002 Revenues: \$43,104,235.00

Classification: Service

Industry Category: Technology

*Electronic security system integrators.*

**Skilled Nursing, Inc.**

Fort Washington, PA

CEO: Martha Jean Minniti

2002 Revenues: \$8,917,479.00

Classification: Service

Industry Category: Health Care

*Healthcare servicing company brokering registered nurses as independent contractors to hospitals, schools, and other healthcare facilities when nursing services are required.*

**SniP**

Pennsauken, NJ

CEO: Pete Cava

2002 Revenues: \$9,751,029.00

Classification: Service

Industry Category: Technology

*SniP is an internet service provider (ISP) and a local/long distance telephone company that provides Internet and phone service to the Delaware Valley.*

**SofWerks LLC**

Wilmington, DE

CEO: Scott Foster

2002 Revenues: \$1,932,525.00

Classification: Service

Industry Category: Technology

*Software integration and custom software application development*

**SolomonEdwardsGroup, LLC**

King Of Prussia, PA

CEO: Edward Baumstein

2002 Revenues: \$11,200,000.00

Classification: Service

Industry Category: Professional Svc.

*Provide accounting staffing and accounting services*

**Synggy, Inc.**

Conshohocken, PA

CEO: Mark Stiffler

2002 Revenues: \$33,697,943.00

Classification: Service

Industry Category: Professional Svc.

*Enterprise Incentive Management (EIM) and performance management software and services*

**Sterling Investment Advisors, Ltd.**

Berwyn, PA

CEO: Timothy Flatley

2002 Revenues: \$564,328.00

Classification: Service

Industry Category: Professional Svc.

*Investment advising for businesses and individuals*

**TargetX**

Bristol, PA

CEO: Brian William Niles

2002 Revenues: \$621,268.00

Classification: Service

Industry Category: Technology

*E-mail marketing technology and services*

**Stream Marketing**

Malvern, PA

CEO: David Regn

2002 Revenues: \$911,269.00

Classification: Service

Industry Category: Professional Svc.

*Full service advertising agency and business consulting*

**The ASI Show**

Trevose, PA

CEO: Matthew Cohn

2002 Revenues: \$9,047,505.00

Classification: Service

Industry Category: Professional Svc.

*We run tradeshow in the advertising specialty/promotional products business*

**Sycamore & Tree, Ltd**

Conshohocken, PA

CEO: Arthur De Leo

2002 Revenues: \$2,145,594.00

Classification: Retail

Industry Category:

*Furniture dealers and consultants*

**The Bannett Group, Ltd.**

Cherry Hill, NJ

CEO: Barry Bannett, RA AIA,

2002 Revenues: \$22,600,000.00

Classification: Construction

Industry Category:

*Design professionals and advisors*

**The Burns Group**

Philadelphia, PA

CEO: Matthew Burns PE

2002 Revenues: \$13,900,000.00

Classification: Construction

Industry Category:

*Engineering, design, and construction management.*

**The Training Camp (Knowledge Key Associates, Inc.)**

Wilmington, DE

CEO: Edward Denzler III

2002 Revenues: \$6,458,865.00

Classification: Service

Industry Category: Technology

*Accelerated computer/network training*

**The Monument Group, Inc.**

Conshohocken, PA

CEO: Kenneth Seiler

2002 Revenues: \$891,590.00

Classification: Service

Industry Category: Professional Svc.

*Structural and civil engineering design and consulting services. Feasibility studies, cost analysis, building evaluations, expert testimony*

**Timberlane Woodcrafters, Inc.**

North Wales, PA

CEO: Richard Skidmore

2002 Revenues: \$6,400,000.00

Classification: Manufacturing

Industry Category:

*Mail order catalog company manufacturing interior and exterior wood shutters*

**The Savitz Organization**

Philadelphia, PA

CEO: William Bishop

2002 Revenues: \$5,820,000.00

Classification: Service

Industry Category: Professional Svc.

*Actuarial benefits consulting firm*

**Tri-State Alarm, LLC**

Broomall, PA

CEO: Ken Gross

2002 Revenues: \$7,044,000.00

Classification: Service

Industry Category: Professional Svc.

*Residential and commercial security systems*

**The Siegfried Group, LLP**

Wilmington, DE

CEO: Rob Siegfried CPA, CEC

2002 Revenues: \$13,103,649.00

Classification: Service

Industry Category: Professional Svc.

*Provides CPA, financial resourcing and consulting services to companies throughout the Mid-Atlantic region.*

**Tridon Industries Inc.**

Pottstown, PA

CEO: Mary Beth Yannessa

2002 Revenues: \$1,020,000.00

Classification: Construction

Industry Category:

*Provides high quality, cost competitive and timely service while installing Retor-Foam by InsulMaster into cavity wall; between pressboard and drywall; and CMU*

**UNreal Marketing Solutions**

Narberth, PA

CEO: Michael Stalbaum

2002 Revenues: \$3,224,516.00

Classification: Service

Industry Category: Professional Svc.

*Interactive advertising and marketing agency*

**USA Environmental Management, Inc.**

Upper Darby, PA

CEO: George Woods

2002 Revenues: \$6,300,000.00

Classification: Service

Industry Category: Professional Svc.

*Full service environmental consulting remediation & construction management*

**V2, Inc.**

Blue Bell, PA

CEO: Richard Vanderveer PhD

2002 Revenues: \$24,695,189.00

Classification: Service

Industry Category: Professional Svc.

*V2 is a full-service international pharmaceutical marketing research firm.*

**VirtualEdge Corporation**

Yardley, PA

CEO: Diane Smith

2002 Revenues: \$2,079,752.00

Classification: Service

Industry Category: Technology

*"VirtualEdge's core solution is E\*TRACK System, a breakthrough Enterprise Recruiting Software product. E\*TRACK is the first enterprise recruiting software*