

# 2004 Philadelphia 100

## 100 Book Challenge

King of Prussia, PA

CEO: Jane Hileman

**2003 Revenues** \$5,300,000.00      **Founded** 1998  
**2004 Rank:** 39      **Growth Rate** 140.91%

**Classification** Service      **Industry Category** Education

### Business Description

*The 100 Book Challenge company, located in King of Prussia, is a diverse team of educators and business people committed to improving literacy and closing the reading achievement gap. Together, they ensure that reading support is state-of-the-art, cost-effective and delivered on time to classrooms, schools and entire school districts.*

## A.D. Marble & Company

Conshohocken, PA

CEO: Anne Marble

**2003 Revenues** \$7,257,480.00      **Founded** 1985  
**2004 Rank:** 70      **Growth Rate** 67.74%

**Classification** Service      **Industry Category** Professional Svc.

### Business Description

*A.D. Marble & Company provides environmental planning, natural/cultural resource services. The firm was founded in 1985 as a woman-owned business located in Pennsylvania. We currently employ a staff of over 85 professional and technical employees.*

## A & E Construction, Inc.

Upper Darby, PA

CEO: William Santora

**2003 Revenues** \$30,300,000.00      **Founded** 1978  
**2004 Rank:** 32      **Growth Rate** 172.97%

**Classification** Construction      **Industry Category**

### Business Description

*A&E Construction, Inc. is a full service General Contracting and Construction Management firm serving the Tri-State area for twenty seven years. Approximately 80% of our business is with repeat clients. We have grown over the years by emphasizing service and quality to assure the total satisfaction.*

## Advance Design Interactive

Erdenheim, PA

CEO: Susan Thomson

**2003 Revenues** \$729,000.00      **Founded** 1999  
**2004 Rank:** 82      **Growth Rate** 49.69%

**Classification** Service      **Industry Category** Technology

### Business Description

*Established in 1997, this Philadelphia based interactive agency specializes in the design, development, and marketing of Web projects. The company offers customized Web solutions with a seamless blend of usability, and technology - developing solutions that get results.*

## American Disposal Systems

Lumberton, NJ

CEO: Chris Kasper

**2003 Revenues** \$2,860,326.00      **Founded** 1998  
**2004 Rank:** 94      **Growth Rate** 41.62%

**Classification** Service      **Industry Category** Other

### Business Description

*Our company provides waste removal services for the Delaware Valley area. We service various sizes of open top containers, compactors residential, commercial, industrial, city, state and federal government. We started our family owned business in 1998 and was awarded #100 in 2002.*

## Analytical Graphics, Inc

Exton, PA

CEO: Paul Graziani

**2003 Revenues** \$38,062,000.00      **Founded** 1989  
**2004 Rank:** 63      **Growth Rate** 79.70%

**Classification** Service      **Industry Category** Technology

### Business Description

*Malvern, PA-based AGI provides commercial off-the-shelf analysis, visualization software to more than 30,000 aerospace, defense, and intelligence professionals through its core product STK® and a series of specialized STK add-on modules.*

**Appletree Answering Services, Inc.**

Wilmington, DE

CEO: John Ratliff

**2003 Revenues** \$2,082,080.00      **Founded** 1995**2004 Rank:** 34      **Growth Rate** 166.76%**Classification** Service      **Industry Category** Technology**Business Description**

*Appletree is a full service Customer Contact Center providing messaging, inbound call center services and customer service support. The company was founded in 1995 in Wilmington, Delaware as a start-up from scratch. Today we employ 83 people and service customers in 45 states and 4 countries.*

**Array Healthcare Facilities Solutions**

King Of Prussia, PA

CEO: Domenic Pesce

**2003 Revenues** \$13,093,200.00      **Founded** 1984**2004 Rank:** 31      **Growth Rate** 185.49%**Classification** Service      **Industry Category** Health Care**Business Description**

*Array Healthcare facility Solutions, formerly BLM Architects, is one of the nations leading healthcare architectural/planning design firms, recently recognized as such by Modern Healthcare.*

**Association Headquarters**

Mount Laurel, NJ

CEO: William MacMillan

**2003 Revenues** \$4,557,904.00      **Founded** 1978**2004 Rank:** 91      **Growth Rate** 43.57%**Classification** Service      **Industry Category** Professional Svc.**Business Description**

*Association Headquarters, Inc. is a nonprofit association management company that has been serving its client partners since 1978. A staff of more than 70 nonprofit professionals provides a variety of association management expertise from full management to project management. AH proudly manages more than 20 national/international nonprofit organizations.*

**Benefits Plus Consulting Group, Inc.**

Philadelphia, PA

CEO: Norma Romero Mitchell

**2003 Revenues** \$326,271.00      **Founded** 1993**2004 Rank:** 84      **Growth Rate** 48.60%**Classification** Service      **Industry Category** Professional**Business Description**

*In order to bridge the gap between individual and employer sponsored plans, BPCG has evolved into an independent, full service employee benefits and investment management consulting firm serving a wide of public and private sector clients based in the Northeast/Mid-Atlantic region.*

**Boomi Inc.**

Conshohocken, PA

CEO: Mike West

**2003 Revenues** \$1,312,000.00      **Founded** 2000**2004 Rank:** 3      **Growth Rate** 1,048.81%**Classification** Service      **Industry Category** Technology**Business Description**

*Boomi is a software development company of integration software business to business and/or Enterprise Application Integration.*

**Bordentown Driver Training School DBA**

Bordentown, NJ

CEO: Fred Kirschnar

**2003 Revenues** \$3,488,469.00      **Founded** 1999**2004 Rank:** 9      **Growth Rate** 613.67%**Classification** Retail      **Industry Category****Business Description**

*Smith & Solomon's Mission is to provide the highest quality truck instruction offered throughout the United States. We are committed to teaching each student the safety and responsibility issues inherent in driving a commercial vehicle.*

**BoxBundles Inc.**

Chester, PA

CEO: Andrew Thomson

**2003 Revenues** \$1,380,906.00      **Founded** 2000**2004 Rank:** 12      **Growth Rate** 547.42%**Classification** Retail      **Industry Category****Business Description**

*BoxBundles is America's #1 online moving box store. Through its website, the company sells moving boxes and related supplies direct to consumers at prices 30-50% below retail.*

**Braithwaite Communications**

Philadelphia, PA

CEO: Hugh Braithwaite

**2003 Revenues** \$2,225,000.00      **Founded** 1996**2004 Rank:** 83      **Growth Rate** 49.40%**Classification** Service      **Industry Category** Professional Svc.**Business Description**

*Braithwaite Communications is a Philadelphia-based independent public relations firm specializing in strategic marketing, public affairs and crisis management. Founded in 1996, the firm provides leadership and counseling to select national and local clients in the technology, e-commerce, consumer products, business services and healthcare industries.*

**Brown + Partners, Inc.**

Blue Bell, PA

CEO: Elizabeth Brown

**2003 Revenues** \$15,830,060.00      **Founded** 1999**2004 Rank:** 35      **Growth Rate** 163.53%**Classification** Service      **Industry Category** Professional Svc.**Business Description****CEMA Technologies, Inc.**

Audubon, PA

CEO: David Lowry

**2003 Revenues** \$13,300,000.00      **Founded** 1993**2004 Rank:** 81      **Growth Rate** 51.14%**Classification** Manufacturing      **Industry Category****Business Description**

*We design, manufacture and market positional control mechanisms to the computing, electronics, automotive and telecommunications industries.*

**Collages.net, Inc.**

Langhorne, PA

CEO: Kevin Casey

**2003 Revenues** \$1,432,000.00      **Founded** 1999**2004 Rank:** 23      **Growth Rate** 255.61%**Classification** Retail      **Industry Category****Business Description**

*Collages.net is the Internet partner for professional photographers and professional color labs. Collages.net's web-based software, presentation and fulfillment solution has won many industry awards and has even appeared on NBC television as "Best Wedding Photography Site". Collages.net has also been voted "Hottest Online Service" for the professional photographer for 4 yrs in a row.*

**Connective Home, Inc.**

Brookhaven, PA

CEO: Kenneth Gross

**2003 Revenues** \$1,643,863.00      **Founded** 2000**2004 Rank:** 27      **Growth Rate** 235.03%**Classification** Retail      **Industry Category****Business Description**

*Connective Home was a pioneer in addressing the growing demand both high speed Internet and Television access. The demand resulted in the birth of a "new" product called "Structured Wiring" and a new industry now known as the "Systems Integrator."*

**Conner & Associates, PC**

Newtown, PA

CEO: Kevin Conner

**2003 Revenues** \$634,892.00      **Founded** 1991**2004 Rank:** 60      **Growth Rate** 81.92%**Classification** Service      **Industry Category** Professional**Business Description**

*CPA/consulting firm specializing in litigation consulting, insolvency/reorganizations and mergers/acquisitions*

**Contemporary Staffing Solutions, Inc.**

Mt. Laurel, NJ

CEO: William Pearson

**2003 Revenues** \$36,000,000.00      **Founded** 1994**2004 Rank:** 72      **Growth Rate** 64.38%**Classification** Service      **Industry Category** Professional**Business Description**

*Contemporary Staffing Solutions is a full service staffing company celebrating 10 years in business. CSS has eight offices between NJ & FL and three divisions; Administrative/Office Support, Professional Search and Technical Services. CSS matches qualified candidate opportunities!*

**Countrywide Pre-Paid Legal Services Inc.**

Cherry Hill, NJ

CEO: Leonard Feltoon

**2003 Revenues** \$712,998.00      **Founded** 1987**2004 Rank:** 78      **Growth Rate** 53.33%**Classification** Service      **Industry Category** Professional**Business Description**

*Countrywide Pre-Paid Legal Services markets and administers group legal plans. Countrywide's legal plans are offered as part of a cost voluntary employee benefit package. We also service Associations, Unions and Individuals.*

**Coventry First**

Fort Washington, PA

CEO: Alan Buerger

**2003 Revenues** \$266,784,529.00      **Founded** 1982**2004 Rank:** 2      **Growth Rate** 1,926.26%**Classification** Service      **Industry Category** Professional Svc.**Business Description**

*As the creator and leader of the secondary market for life insurance, Coventry First bridges insurance and capital markets to provide consumers and professional advisors with powerful new financial planning tools. Fueled by bold ideas, a deep understanding of life insurance, and impeccable standards, Coventry First continues to lead the dynamic growth of the secondary market.*

**Customized Energy Solutions**

Philadelphia, PA

CEO: Stephen Fernands

**2003 Revenues** \$828,525.00      **Founded** 1998**2004 Rank:** 42      **Growth Rate** 117.85%**Classification** Service      **Industry Category** Professional Svc.**Business Description**

*Energy consulting company focusing on regulatory consulting, business process consulting, and analytical/technical analysis.*

**Dynamic Student Services**

West Chester, PA

CEO: Michael, Miriam, Lieberman

**2003 Revenues** \$6,704,352.00      **Founded** 1991**2004 Rank:** 85      **Growth Rate** 47.44%**Classification** Retail      **Industry Category****Business Description**

*Founded in 1991 by a student at West Chester Univ., DSS is headquartered in West Chester, PA. and operates three college textbooks stores: two off-campus at West Chester University of Pennsylvania & University of Delaware and one on-campus at Cheyney University of Pennsylvania.*

**EDA Roofing Corporation**

Huntingdon Valley, PA

CEO: Edward De Angelis

**2003 Revenues** \$10,454,493.00      **Founded** 1999**2004 Rank:** 86      **Growth Rate** 47.22%**Classification** Construction      **Industry Category****Business Description**

*MID-SIZE COMMERCIAL CONTRACTOR SPECIALIZING IN EDUCATIONAL, INSTITUTIONAL AND COMMERCIAL WORK IN THE PHILADELPHIA, DELAWARE, AND NEW JERSEY REGION.*

**Eggland's Best, Inc.**

King of Prussia, PA

CEO: Charles Lanktree

**2003 Revenues** \$21,768,835.00      **Founded** 1988**2004 Rank:** 98      **Growth Rate** 37.41%**Classification** Retail      **Industry Category****Business Description**

*Eggland's Best, Inc. is the developer and owner of the Eggland's Best family of brands of shell eggs. Eggland's Best has grown dramatically over the past seven years due to its commitment to providing consumers with fresh, great tasting, nutritionally superior eggs. These eggs feed program used to produce them are so special that the U.S. government has issued a patent (Eggs Compatible with a Cholesterol Reducing Diet and Method of Producing the Same) to the Company.*

**EHS Technologies**

Maple Shade, NJ

CEO: Denise Eckerle

**2003 Revenues** \$1,390,000.00      **Founded** 1996**2004 Rank:** 18      **Growth Rate** 300.58%**Classification** Service      **Industry Category** Professional**Business Description**

*EHS Tech. provides environmental consulting and auditing service program management support, information technology services, communication services and products.*

**Elliott Building Group**

Langhorne, PA

CEO: Brad Elliott

**2003 Revenues** \$35,442,760.00      **Founded** 1994**2004 Rank:** 92      **Growth Rate** 42.61%**Classification** Construction      **Industry Category****Business Description**

Residential home building and land development company operating in the Delaware Valley, offering new home communities designed to meet the life styles of today's discriminating buyers.

**Endasol, Inc.**

Exton, PA

CEO: William Dagan

**2003 Revenues** \$755,057.00      **Founded** 2001**2004 Rank:** 15      **Growth Rate** 371.32%**Classification** Service      **Industry Category** Technology**Business Description**

Endasol (Energy Data Solutions) provides business and technical solutions to the deregulated electric power industry. We offer specialized business and IT expertise to help companies more effectively operate and compete in the rapidly changing energy markets.

**EPAM Systems**

Lawrenceville, NJ

CEO: Arkadiy Dobkin

**2003 Revenues** \$16,455,090.00      **Founded** 1993**2004 Rank:** 88      **Growth Rate** 45.77%**Classification** Service      **Industry Category** Technology**Business Description**

Founded in 1993, EPAM maintains North American headquarters in Princeton, NJ and European headquarters in Budapest, Hungary. EPAM offshore software development centers are located in Russia, Hungary, and Belarus.

**Fiberlink Communications Corporation**

Blue Bell, PA

CEO: James Sheward

**2003 Revenues** \$62,631,000.00      **Founded** 1991**2004 Rank:** 45      **Growth Rate** 113.76%**Classification** Service      **Industry Category** Technology**Business Description**

Fiberlink is a leading provider of secure remote access solutions, unifying worldwide remote access, management and enforcement existing IT policy. By making sure every PC connecting to the corp network, either remotely or in-house, is safe, Fiberlink allows ent to capitalize on extended business opportunities while keeping th corporate network secure.

**Foxfire Printing and Packaging, Inc.**

Newark, DE

CEO: John Ferretti

**2003 Revenues** \$20,197,224.00      **Founded** 1997**2004 Rank:** 55      **Growth Rate** 98.02%**Classification** Service      **Industry Category** Professional**Business Description**

Foxfire® has corporate headquarters in Newark, DE, employs 15t with a service bureau in Upper Marlboro, MD and sales offices in and CA. The dynamically changing opportunities of the printing , along with revolutionary technology, has allowed Foxfire to evol company and remain a leader as a single-source marketing soluti

**Genilogix, L.L.C.**

Hainesport, NJ

CEO: Robert Levine

**2003 Revenues** \$5,016,969.00      **Founded** 2001**2004 Rank:** 14      **Growth Rate** 387.58%**Classification** Service      **Industry Category** Technology**Business Description**

Genilogix was founded to provide the highest quality solutions a for clients using Mercury Interactive's functional and performanc Since our founding we have become one of Mercury Interactive's t consulting partners as well as the #1 reseller for Mercury Interac the U.S.

**Gestalt, LLC**

Camden, NJ

CEO: William Loftus

**2003 Revenues** \$6,900,000.00      **Founded** 2001  
**2004 Rank:** 4      **Growth Rate** 995.24%

**Classification** Service      **Industry Category** Technology

**Business Description**

*Gestalt is a business and information technology consulting company helping organizations and government agencies increase returns on technology investments through the development of state-of-the-art interoperability, simulation, expert system, web services, and decision support technologies.*

**Global Affiliates, Inc.**

Philadelphia, PA

CEO: Michael Cassady

**2003 Revenues** \$5,750,000.00      **Founded** 1992  
**2004 Rank:** 41      **Growth Rate** 124.61%

**Classification** Service      **Industry Category** Professional Svc.

**Business Description**

*Global Affiliates, Inc. (d/b/a GlobalFit) is a business-to-business and business-to-employee Fitness and Wellness Company and the leading provider of employee and group fitness benefits in the country.*

**Global Protection, LLC**

Marlton, NJ

CEO: Robert Lipinski

**2003 Revenues** \$14,597,476.00      **Founded** 1999  
**2004 Rank:** 6      **Growth Rate** 767.12%

**Classification** Wholesale      **Industry Category**

**Business Description**

*Distributor of protective clothing and equipment to protect against chemical, biological and nuclear threats. Leader in Homeland Security.*

**Group9, Inc.**

Langhorne, PA

CEO: Christopher Ulsh

**2003 Revenues** \$16,916,268.00      **Founded** 2000  
**2004 Rank:** 1      **Growth Rate** 16,182.08%

**Classification** Service      **Industry Category** Professional Svc.

**Business Description**

*Group9 provides innovative insurance programs and information services to the real estate lending industry.*

**GTS Prepaid Inc.**

Marlton, NJ

CEO: Randy Cherkas

**2003 Revenues** \$51,038,994.00      **Founded** 2000  
**2004 Rank:** 25      **Growth Rate** 240.37%

**Classification** Retail      **Industry Category**

**Business Description**

*We distribute prepaid telecommunications and financial product services to retailers.*

**Home Finance of America, Inc.**

Plymouth Meeting, PA

CEO: David Davitch

**2003 Revenues** \$20,053,984.00      **Founded** 1995  
**2004 Rank:** 44      **Growth Rate** 116.87%

**Classification** Service      **Industry Category** Professional

**Business Description**

*Home Finance of America is one of the nations largest privately held retail mortgage banks. The company is licensed to lend mortgage forty-five states. HFA is able to deliver low mortgage rates to consumers as a result of their use of state of the art technology and amount they do.*

**Insight Interactive Group, Inc.**

Philadelphia, PA

CEO: Karen Warth

**2003 Revenues** \$4,912,013.00      **Founded** 1999  
**2004 Rank:** 87      **Growth Rate** 45.79%

**Classification** Service      **Industry Category** Professional

**Business Description**

*Insight Interactive Group (IIG) was founded in October 1999. Located in Philadelphia, Pennsylvania, IIG is an independent, full-service in marketing communications agency that specializes in the healthcare industry.*

**InSource, Inc.**

King of Prussia, PA

CEO: Scot Keefer

**2003 Revenues** \$4,712,775.00      **Founded** 1999  
**2004 Rank:** 52      **Growth Rate** 102.34%

**Classification** Service      **Industry Category** Professional

**Business Description**

*InSource is a leading provider of IT, Accounting & Finance staff recruiting services. InSource was recognized by the 2003 Philadelphia 100 as the 13th fastest-growing company.*

**Integrated Software Solutions, Inc.**

Malvern, PA

CEO: J. Michael Glynn

**2003 Revenues** \$3,600,908.00      **Founded** 1983**2004 Rank:** 93      **Growth Rate** 42.20%**Classification** Service      **Industry Category** Technology**Business Description**

*Our 20 years of experience in providing custom software solutions to financial services providers, state governments, and services companies, enables our customers to provide quality service, to work more efficiently, to minimize the effects of changing technology, and to sell more effectively.*

**Integrity Staffing Solutions**

Newark, DE

CEO: Todd Baval-Montgomery

**2003 Revenues** \$36,834,699.00      **Founded** 1997**2004 Rank:** 97      **Growth Rate** 37.74%**Classification** Service      **Industry Category** Professional Svc.**Business Description**

*Offers temporary, temp to hire and direct placement staffing in the areas of professional, administrative and light industrial staffing along with extensive HR consulting programs custom tailored to fit each client's needs.*

**Intermedia Group Inc.**

Exton, PA

CEO: John Cucinotta

**2003 Revenues** \$241,931.14      **Founded** 1999**2004 Rank:** 48      **Growth Rate** 105.26%**Classification** Service      **Industry Category** Professional Svc.**Business Description**

*Intermedia Group Inc. represents an organization of certified technical specialists that operate seamlessly within the layers of your own IT infrastructure. From integrated, customized application development solutions, IGI delivers 24/7 support and training for all of their client's technical needs.*

**IT Solutions Consulting, Inc.**

Jenkintown, PA

CEO: Ted Swanson

**2003 Revenues** \$2,630,126.30      **Founded** 1994**2004 Rank:** 49      **Growth Rate** 105.00%**Classification** Service      **Industry Category** Technology**Business Description**

*Since 1994, IT Solutions has been designing and supporting small, affordable and future-oriented computer systems for small and medium-sized businesses in the greater Philadelphia area.*

**Jacobs Law Group, PC**

Philadelphia, PA

CEO: Neal Jacobs

**2003 Revenues** \$1,887,472.00      **Founded** 1999**2004 Rank:** 62      **Growth Rate** 80.82%**Classification** Service      **Industry Category** Professional**Business Description**

*The Jacobs Law Group is a boutique business law firm offering sophisticated legal services for the corporate law and litigation of today's businesses and business owners. We distinguish ourselves by focusing on the unique demands of closely held, middle market and emerging growth companies.*

**Jay L. Heller Financial Services**

Plymouth Meeting, PA

CEO: Jay Heller

**2003 Revenues** \$415,000.00      **Founded** 2000**2004 Rank:** 37      **Growth Rate** 150.00%**Classification** Service      **Industry Category** Professional**Business Description**

*Jay L. Heller Financial Services is the CPA Wealth Management firm that created the Progression of Wealth Process, the financial planning process that has helped hundreds of business owners, high net worth family corporate executives accelerate their progress toward financial independence.*

**John Vena, Inc**

Philadelphia, PA

CEO: John Vena

**2003 Revenues** \$21,897,165.00      **Founded** 1919**2004 Rank:** 96      **Growth Rate** 40.25%**Classification** Wholesale      **Industry Category****Business Description**

*John Vena, Inc. is a wholesaler of fresh specialty produce. The firm operates from The Philadelphia Regional Produce Market, serving customers from upstate New York to the Carolinas. 60% to 80% of the firm's products are imported. The firm is family owned and spans 4 generations.*

**Kay Construction, Inc.**

Cherry Hill, NJ

CEO: Lorraine Kay

**2003 Revenues** \$48,000,000.00      **Founded** 1995**2004 Rank:** 69      **Growth Rate** 71.43%**Classification** Construction      **Industry Category****Business Description**

*We are a full service General Contractor, Design/Builder and Construction manager based in Cherry Hill, NJ. We specialize in the Southern NJ, SE Pennsylvani and Northern Delaware region. We currently staff 39 people. "Our goal is to delight our customers".*

**League Collegiate Wear, Inc.**

Bridgeport, PA

CEO: Larry Klebanof

**2003 Revenues** \$4,505,000.00      **Founded** 1991**2004 Rank:** 61      **Growth Rate** 81.80%**Classification** Manufacturing      **Industry Category****Business Description**

*League Collegiate Wear, Inc. was started in 1991 in Philadelphia and today is a leading brand of university- licensed women's' sportswear in the college bookstore market . Our company employs 25 full-time employees and sells to over 2000 colleges and universities nationwide.*

**Liberati Realty, LLC**

Feasterville, PA

CEO: John Liberati

**2003 Revenues** \$1,963,000.00      **Founded** 1997**2004 Rank:** 7      **Growth Rate** 652.11%**Classification** Service      **Industry Category** Professional**Business Description**

*Liberati Investment Corporation-is a real estate investments in multi-family apartment buildings. The corporation was founded t brother and sister team of John Liberati and Maria Liberati after both started and sold, respectively, their own successful compani*

**LiquidHub**

Wayne, PA

CEO: Jonathan Brassington

**2003 Revenues** \$10,003,113.00      **Founded** 2001**2004 Rank:** 26      **Growth Rate** 240.22%**Classification** Service      **Industry Category** Technology**Business Description**

*LiquidHub is a systems integrator and technology consultancy de Strategy, Applications, Data, and Infrastructure Solutions that re around the needs of enterprises in Life Sciences, Financial Servic other industries from our offices in Philadelphia, Boston, and Hy India.*

**Lockwood Electronics Corp.**

Haverford, PA

CEO: Mark Kennedy

**2003 Revenues** \$504,839.00      **Founded** 1979**2004 Rank:** 29      **Growth Rate** 190.66%**Classification** Service      **Industry Category** Technology**Business Description**

*Lockwood provides the service of maximizing the value of electron companies' excess inventories and equipment by using sophistica technology combined with personal attention.*

**Mattern & Associates, LLC**

Wilmington, DE

CEO: Robert Mattern

**2003 Revenues** \$601,909.00      **Founded** 1997**2004 Rank:** 59      **Growth Rate** 83.04%**Classification** Service      **Industry Category** Professional**Business Description**

*Mattern & Associates, LLC are unbiased consultants in the areas reprographics, mail and messenger services, facsimile operations records and chargeback services.*

**MCA Solutions, Inc.**

Philadelphia, PA

CEO: Robert Salvucci

**2003 Revenues** \$5,730,763.00      **Founded** 1999**2004 Rank:** 10      **Growth Rate** 602.30%**Classification** Service      **Industry Category** Technology**Business Description**

MCA Solutions is a service supply chain planning and optimization software company. Founded in 1999, our customers now include Cisco Systems, KLA-Tencor, and Boeing Integrated Defense Systems.

**McMahon Associates, Inc.**

Fort Washington, PA

CEO: Joseph McMahon

**2003 Revenues** \$11,000,000.00      **Founded** 1976**2004 Rank:** 95      **Growth Rate** 41.03%**Classification** Service      **Industry Category** Professional Svc.**Business Description**

Established in 1976, McMahon Associates, Inc. is an award-winning full-service transportation engineering, planning and design firm with over 110 professionals in 7 east coast offices, offering personalized and responsive service. For more info, go to [www.mcmtrans.com](http://www.mcmtrans.com).

**Mecca Marketing Media, LLC**

Harleysville, PA

CEO: Stacey Alphonso

**2003 Revenues** \$367,662.25      **Founded** 1999**2004 Rank:** 28      **Growth Rate** 225.82%**Classification** Service      **Industry Category** Professional Svc.**Business Description**

Mecca Marketing Media is a full-service multicultural marketing firm that utilizes a range of traditional and non-traditional communications tools to reach, influence and motivate communities of color. The key component of Mecca's service is in identifying target media channels to reach specific groups.

**MEDecision, Inc.**

Wayne, PA

CEO: David St. Clair

**2003 Revenues** \$22,845,000.00      **Founded** 1988**2004 Rank:** 58      **Growth Rate** 84.71%**Classification** Service      **Industry Category** Technology**Business Description**

MEDecision is a leading software and services provider of integr care management solutions. Founded in 1988, the company specializes in linking patients, providers and payers in an information network relies upon electronic health records to improve overall health and reduce costs. MEDecision's software products are being used by more than 50 managed care organizations to improve the quality of care and reduce both administrative and unnecessary clinical costs for approximately one in every seven Americans with health insurance.

**Miles Technologies**

Moorestown, NJ

CEO: Christopher Miles

**2003 Revenues** \$3,041,246.00      **Founded** 1997**2004 Rank:** 54      **Growth Rate** 98.62%**Classification** Service      **Industry Category** Technology**Business Description**

Headquartered in Moorestown, NJ, the IT experts of Miles Technologies empower your business with customized software applications, more efficient computer networking and high-impact website designs.

**Mindbridge Software**

Norristown, PA

CEO: David Christian

**2003 Revenues** \$2,066,302.00      **Founded** 1997**2004 Rank:** 13      **Growth Rate** 479.72%**Classification** Retail      **Industry Category****Business Description**

Mindbridge Software, Inc. started in the spring of 1997 as a company that specialized in building customized web-based intranets for Fortune 500 companies including GE Medical Systems, Eli Lilly, The Army Corp. of Engineers. While building customized intranets for these companies, Mindbridge experienced repeated requests for the type of software applications and functionalities. Mindbridge responded to this demand in the marketplace by building a suite of commonly requested intranet software applications collectively known as IntraSmart.

## Network Alternatives

Langhorne, PA

CEO: Ed Grubb

**2003 Revenues** \$3,820,229.00      **Founded** 1999**2004 Rank:** 50      **Growth Rate** 104.21%**Classification** Service      **Industry Category** Technology

### Business Description

Network Alternatives is a nationally recognized provider of full-service technology solutions to small to medium size enterprises and professional services organizations. NAI provides Software Hosting Solutions, Network Migration, Design and Support services, as well as a variety of affordable disaster recovery solutions.

## Octagon Research Solutions, Inc.

King of Prussia, PA

CEO: James Walker

**2003 Revenues** \$7,110,000.00      **Founded** 1999**2004 Rank:** 19      **Growth Rate** 299.44%**Classification** Service      **Industry Category** Health Care

### Business Description

Octagon Research Solutions, Inc. provides services and software to the biopharmaceutical industry. Our aim is to revolutionize the industry by synchronizing processes and increasing automation to reduce the island to island inefficiencies within clinical research and development.

## Parcels, Inc.

Wilmington, DE

CEO: Gene Matthews

**2003 Revenues** \$11,215,745.00      **Founded** 1980**2004 Rank:** 89      **Growth Rate** 44.89%**Classification** Service      **Industry Category** Professional Svc.

### Business Description

Parcels provides high-quality support services to the corporate community. Its objective is to grow the organization and its reputation through extraordinary service to the client, through the recruitment and retention of exceptional cross-trained staff, and through prudent financial management

## Perryman Building and Construction Ser

Philadelphia, PA

CEO: Angelo Perryman

**2003 Revenues** \$2,103,400.00      **Founded** 1998**2004 Rank:** 67      **Growth Rate** 75.06%**Classification** Construction      **Industry Category**

### Business Description

Perryman Building And Construction Services, Inc. is a wholly owned interior, building, and general construction firm who has successfully completed projects for The Philadelphia Eagles Organization, The Philadelphia Phillies Organization, and U.S. Airways to name a few.

## Pharmastar

Wayne, PA

CEO: Catherine Spear

**2003 Revenues** \$5,988,968.00      **Founded** 2001**2004 Rank:** 20      **Growth Rate** 286.72%**Classification** Service      **Industry Category** Health Care

### Business Description

PharmaStar is a global medical education and training company provides leadership in the clinical development and commercialization of drugs focused on diseases of the central nervous system (CNS). Success of CNS clinical trials rely on clinically subjective patient ratings to evaluate drug efficacy in CNS conditions that include psychiatric disorders, pain, traumatic brain injury, and neurological disease self-evident that accurate clinical ratings are the essential linchpin for successful clinical trials and successful drug development. As such, the subjectivity of patient ratings scales poses significant challenges for sponsors in search of highly accurate, consistent data in CNS trials.

## Pilot Process Systems

Landsdale, PA

CEO: Edmond Menegaux

**2003 Revenues** \$1,936,662.00      **Founded** 1998**2004 Rank:** 56      **Growth Rate** 91.63%**Classification** Service      **Industry Category** Technology

### Business Description

Pilot Process Systems is a specialty design build firm for the Biotech pharmaceutical industries. We specialize in the fabrication of high process equipment used in the manufacture of vaccines and therapeutics.

**PointRoll, Inc.**

Fort Washinton, PA

CEO: Jules Gardner

**2003 Revenues** \$5,200,000.00      **Founded** 2000**2004 Rank:** 5      **Growth Rate** 940.00%**Classification** Service      **Industry Category** Professional Svc.**Business Description**

*PointRoll, Inc. is a leading provider of rich media marketing services. Founded in April 2000, the Company enables advertisers, agencies and online publishers to measurably increase conversion opportunity, brand awareness, creative expression, and message content – without disrupting the user's online experience as the technology is user initiated, permission marketing and increases advertiser satisfaction*

**Power Medical Interventions, Inc.**

New Hope, PA

CEO: Michael Whitman

**2003 Revenues** \$7,500,000.00      **Founded** 1999**2004 Rank:** 22      **Growth Rate** 257.14%**Classification** Manufacturing      **Industry Category****Business Description**

*Power Medical Interventions, Inc.® is the world leader in computer powered surgical stapling products. Its SurgASSIST® system consists of a computer mediated power console that drives the world's first digitally controlled stapling system. The Digital Loading Units® consist of the Power Circular Stapler, the Power Linear Cutter, and the Power Right Angle Linear Cutter. These disposable end effectors are located at the end of a long steerable flex shaft which provides easy access in both open and laparoscopic surgical procedures. PMI is located in New Hope, PA and can be reached through our website at www.PMI2.com.*

**QA Edge, Inc.**

Wilmington, DE

CEO: Joseph Schenk

**2003 Revenues** \$3,600,000.00      **Founded** 1994**2004 Rank:** 53      **Growth Rate** 100.00%**Classification** Service      **Industry Category** Technology**Business Description**

*Since 1994, our Computer Validation and 21 CFR Part 11 specialists have provided project management, software testing, and system documentation services/training to FDA-regulated Pharmaceutical and Medical device leaders. Software vendors servicing these industries utilize our validation services.*

**QLC Technologies**

Philadelphia, PA

CEO: Carol Borawski

**2003 Revenues** \$1,455,023.00      **Founded** 1991**2004 Rank:** 77      **Growth Rate** 53.63%**Classification** Manufacturing      **Industry Category****Business Description**

*QLC is a small Center City firm specializing in Laser printer supply repair. We are an Authorized Sales and Service Center for Hewlett Packard, Xerox and Brother. Our service technicians are all factory trained and authorized.*

**Quantum Inc.**

Philadelphia, PA

CEO: Quan Pham

**2003 Revenues** \$1,500,000.00      **Founded** 1991**2004 Rank:** 57      **Growth Rate** 87.50%**Classification** Service      **Industry Category** Professional**Business Description**

*Quantum Inc. is a multi-lingual and multi-faceted interpreting and translation company, providing interpreters and translators in a languages and all fields of expertise. Our clientele includes hospital HMOs, federal, state and municipal courts systems and other federal government agencies.*

**QWIC, Inc.**

Palmyra, NJ

CEO: Nancy Myers

**2003 Revenues** \$5,211,726.00      **Founded** 1994**2004 Rank:** 21      **Growth Rate** 260.72%**Classification** Construction      **Industry Category****Business Description**

*QWIC, Inc., is a full service Construction Management and Construction Industry Public Relations firm committed to providing comprehensive services via an experienced database of qualified women and minority firms and professionals. Launched in 1994 in Cinnaminson, NJ by President, Nancy Myers.*

**Radnor Benefits Group, Inc.**

Wayne, PA

CEO: Eric Zee

**2003 Revenues** \$2,824,036.00      **Founded** 1987**2004 Rank:** 74      **Growth Rate** 56.35%**Classification** Service      **Industry Category** Professional Svc.**Business Description**

*Radnor Benefits Group Inc is an employee benefit consulting firm. Our mission is to help companies make the best possible investment in their employees through the use of valuable employee benefit programs. We pledge to deliver exceptional service and industry expertise in order to enrich the lives of our customers, employees and partners.*

**Ram-T Corp.**

West Chester, PA

CEO: Deborah Turner

**2003 Revenues** \$12,332,435.00      **Founded** 1984**2004 Rank:** 90      **Growth Rate** 43.70%**Classification** Construction      **Industry Category****Business Description**

*Ram-T Corporation is a dynamic, multi-faceted company specializing in erosion control, landscaping, and construction including pavers and retaining walls. Years of dedication has afforded us an opportunity to work with various leading excavators, builders, construction management firms, and conservation.*

**Really Strategies, Inc.**

Landsdale, PA

CEO: Barry Bealer

**2003 Revenues** \$1,591,479.00      **Founded** 2000**2004 Rank:** 79      **Growth Rate** 52.73%**Classification** Service      **Industry Category** Professional Svc.**Business Description**

*Really Strategies is a professional services firm that helps publishers bring strategy, content, and technology together. Since our founding in 2000, we have expanded our services and solutions while remaining focused on our core values - helping publishers use technology wisely.*

**Refinery, Inc.**

Huntingdon Valley, PA

CEO: Andrew Sullivan

**2003 Revenues** \$10,835,000.00      **Founded** 1994**2004 Rank:** 64      **Growth Rate** 78.65%**Classification** Service      **Industry Category** Technology**Business Description**

*Refinery Inc., headquartered in suburban Philadelphia, is one of largest interactive agencies in the United States. Since 1994, Ref grown into a full-service agency delivering interactive solutions consulting that provides clients with measurable business value.*

**S. Walter Packaging Corp.**

Philadelphia, PA

CEO: Andrew Wilson

**2003 Revenues** \$42,745,811.00      **Founded** 1904**2004 Rank:** 75      **Growth Rate** 55.48%**Classification** Wholesale      **Industry Category****Business Description**

*S. Walter Packaging is a third generation, family owned designer, producer and distributor of retail packaging products. We also a printer and plotter paper and other products used in the textile a garment industry.*

**Saladworks**

Conshohocken, PA

CEO: John Scardapane

**2003 Revenues** \$2,705,705.00      **Founded** 1987**2004 Rank:** 40      **Growth Rate** 139.62%**Classification** Retail      **Industry Category****Business Description**

*Saladworks is a franchise company trading under the name of Saladworks and Saladworks Cafe. The concept features primarily to order salads, wraps, sandwiches and sauteed pasta dishes pre. an open kitchen format.*

**Scientific Search**

Cherry Hill, NJ

CEO: Joseph Peters

**2003 Revenues** \$1,897,000.00      **Founded** 1983**2004 Rank:** 46      **Growth Rate** 106.20%**Classification** Service      **Industry Category** Technology**Business Description**

*Technology recruiting and staffing services specializing in pharmaceutical/biotech, engineering, design, information techno healthcare management.*

**SES Advisors, Inc.**

Philadelphia, PA

CEO: James Steiker

**2003 Revenues** \$1,974,564.00      **Founded** 1987**2004 Rank:** 68      **Growth Rate** 73.51%**Classification** Service      **Industry Category** Professional Svc.**Business Description**

SES Advisors is a full-service consulting and advisory firm focused exclusively on ESOPs, or Employee Stock Ownership Plans. Together, our principals have a combined experience of over 100 years in helping business owners evaluate, design, fund and maintain ESOPs throughout the United States.

**Shevlin Investments**

Southampton, PA

CEO: Barry Shevlin

**2003 Revenues** \$329,000.00      **Founded** 2001**2004 Rank:** 38      **Growth Rate** 141.64%**Classification** Service      **Industry Category** Professional Svc.**Business Description**

We provide comprehensive wealth management using sophisticated, disciplined and conservative strategies for the purpose of income and capital preservation for retirees.

**Smart & Associates, LLP**

Devon, PA

CEO: James Smart

**2003 Revenues** \$44,300,000.00      **Founded** 1988**2004 Rank:** 36      **Growth Rate** 151.70%**Classification** Service      **Industry Category** Professional Svc.**Business Description**

Smart and Associates is a business consulting and accounting services firm. By listening to our clients' needs and utilizing our extensive industry and service experience, we customize our process, and effectively work to surpass our clients' expectations.

**SolomonEdwardsGroup, LLC**

King of Prussia, PA

CEO: Edward Baumstein

**2003 Revenues** \$14,200,000.00      **Founded** 1999**2004 Rank:** 80      **Growth Rate** 52.69%**Classification** Service      **Industry Category** Professional**Business Description**

We are a professional services firm that delivers accounting & financial expertise through a diversified and experienced team of professionals. The underpinning of the Company's success is its ability to identify, recruit & deploy experienced accounting & finance professionals.

**Speechvantage, Inc.**

Conshohocken, PA

CEO: David Hellhake

**2003 Revenues** \$1,750,000.00      **Founded** 2001**2004 Rank:** 8      **Growth Rate** 629.17%**Classification** Service      **Industry Category** Technology**Business Description**

speechvantage, a leading provider of over-the-telephone automated speech recognition solutions, is redefining the way the world communicates over the phone.

**StarCite, Inc.**

Philadelphia, PA

CEO: John Pino

**2003 Revenues** \$9,001,464.00      **Founded** 1999**2004 Rank:** 17      **Growth Rate** 365.46%**Classification** Service      **Industry Category** Technology**Business Description**

StarCite, Inc. provides the most comprehensive suite of application services to the \$300 billion meeting and events industry. We help increase efficiencies and cost savings to both corporate buyers and suppliers through enterprise solutions and proven supplier marketing and technology.

**Stream Companies fka Stream Marketing**

Malvern, PA

CEO: David Regn

**2003 Revenues** \$2,190,621.00      **Founded** 1999**2004 Rank:** 16      **Growth Rate** 366.94%**Classification** Service      **Industry Category** Professional**Business Description**

Stream assists clients in developing and implementing effective advertising that increases both brand recognition and their bottom line.

**Studioeec**

Exton, PA

CEO: Richard Graf

**2003 Revenues** \$3,600,000.00      **Founded** 1996**2004 Rank:** 73      **Growth Rate** 63.64%**Classification** Service      **Industry Category** Professional Svc.**Business Description**

Studioeec is an eclectic mix of designers, artists, architects and visionaries design firm, exhibit house, advertising agency, and events company, all in one. We develop core creative concepts and use them to launch fully integrated campaigns.

**Summit Insurance Group, Inc.**

Broomall, PA

CEO: Rennie Rodriguez

**2003 Revenues** \$2,368,718.00      **Founded** 1997**2004 Rank:** 33      **Growth Rate** 170.24%**Classification** Service      **Industry Category** Professional Svc.**Business Description**

Property and Casualty Insurance brokers and consultants

**TargetX**

Bristol, PA

CEO: Brian William Niles

**2003 Revenues** \$854,142.00      **Founded** 1998**2004 Rank:** 24      **Growth Rate** 255.42%**Classification** Service      **Industry Category** Technology**Business Description**

TargetX is a unique interactive recruiting agency dedicated to helping colleges use online communications to attract and recruit students. It is the dominant supplier of email marketing solutions to higher education and a leading source of other interactive recruiting tools and services.

**Tate & Kirlin Associates**

Philadelphia, PA

CEO: Dick Tate

**2003 Revenues** \$6,932,797.00      **Founded** 1995**2004 Rank:** 51      **Growth Rate** 102.49%**Classification** Service      **Industry Category** Professional**Business Description**

Tate & Kirlin Associates is owned by Dick Tate and Hank Kirlin. The company has grown from the partners to over 150 employees over 9 years.

**Ternary Software**

Exton, PA

CEO: Brian Robertson

**2003 Revenues** \$773,000.00      **Founded** 2001**2004 Rank:** 30      **Growth Rate** 186.30%**Classification** Service      **Industry Category** Technology**Business Description**

Ternary Software provides outsourced software development services for early-stage companies. Ternary uses its own highly skilled, domestic premier programmers to build innovative business solutions. The unique model provides everything from a technology executive to programming team, tightly integrated with the client's staff.

**The ASI Show**

Trevose, PA

CEO: Matthew Cohn

**2003 Revenues** \$9,857,804.00      **Founded** 1998**2004 Rank:** 99      **Growth Rate** 37.20%**Classification** Service      **Industry Category** Professional**Business Description**

The ASI Show offer 4 leading shows serving the Promotional Products industry, bringing together suppliers and distributors to facilitate commerce.

**The Brownstein Group**

Philadelphia, PA

CEO: Marc Brownstein

**2003 Revenues** \$8,001,481.00      **Founded** 1964**2004 Rank:** 65      **Growth Rate** 78.58%**Classification** Service      **Industry Category** Professional**Business Description**

The Brownstein Group is an organization of brand romantics. We have a passion for products and strategy. By leveraging our skills in advertising, public relations, branding and interactive, we help our clients achieve their business objectives.

**The Communication Solutions Group, Inc.**

Jenkintown, PA

CEO: Leza Raffel

**2003 Revenues** \$509,556.00      **Founded** 1992**2004 Rank:** 100      **Growth Rate** 36.19%**Classification** Service      **Industry Category** Professional Svc.**Business Description**

Full-service public relations and marketing firm for businesses, non-profits, governmental agencies, school districts, associations that develops targeted marketing programs and materials.

**The Garr Group, LLC**

Voorhees, NJ

CEO: Emily Gottschalk

**2003 Revenues** \$10,312,307.00      **Founded** 1998**2004 Rank:** 66      **Growth Rate** 78.18%**Classification** Service      **Industry Category** Technology**Business Description**

The Garr Group is a strategic marketing solutions company. We develop and execute software and interactive based promotional programs that leverage the power of alliances to strengthen brand awareness, drive product sales and build customer loyalty. Our core competency is creating partnerships between non-competing companies and developing and producing interactive, promotional CD-ROM's/DVD's and on line programs. By utilizing emerging technology and proprietary premiums, The Garr Group creates a positive interactive experience for your targeted customer segment.

**Timothy Haahs & Associates, Inc.**

Blue Bell, PA

CEO: Timothy Haahs

**2003 Revenues** \$4,099,000.00      **Founded** 1994**2004 Rank:** 76      **Growth Rate** 53.81%**Classification** Service      **Industry Category** Professional Svc.**Business Description**

Timothy Haahs & Associates, Inc. is a multi-disciplined engineering and architectural firm that specializes in the planning, design, and restoration of multi-level parking structures.

**Tridon Industries Inc.**

Pottstown, PA

CEO: Mary Beth Yannessa

**2003 Revenues** \$1,300,000.00      **Founded** 1998**2004 Rank:** 47      **Growth Rate** 106.02%**Classification** Construction      **Industry Category****Business Description**

Tridon Industries and Tridon Insulation have been in business for past 6 years and have grown from two employees and one truck to employees and five trucks and coverage in the Mid-Atlantic and N Regions.

**UNreal Marketing Solutions**

Narberth, PA

CEO: Michael Stalbaum

**2003 Revenues** \$7,170,503.00      **Founded** 1999**2004 Rank:** 11      **Growth Rate** 584.35%**Classification** Service      **Industry Category** Professional**Business Description**

UNreal Marketing Solutions is a full-service interactive advertising marketing agency that specializes in Search Engine Marketing and Planning & Placement. UNreal Marketing helps our clients gain placements on engines such as Yahoo, Google, MSN, etc. and drive qualified leads to our clients' web sites. We also provides banner placement and keyword buys that help gain critical exposure.

Our clients include: L'Oreal USA, NFLshop.com, Greater Philadelphia Marketing Tourism, Sherman Brother Shoes, Eastbay and Coldwe Preferred.

**US Environmental, Inc.**

Downingtown, PA

CEO: Richard Weaver

**2003 Revenues** \$8,049,823.00      **Founded** 2000**2004 Rank:** 43      **Growth Rate** 117.16%**Classification** Other      **Industry Category****Business Description**

US Environmental is a full service environmental firm serving the United States. We provide a wide array of services, primarily

to industrial clientele in the manufacturing sector as well as various State and Federal agencies.

## Wood Flooring International

Delran, NJ

CEO: William Jopling

**2003 Revenues** \$13,996,851.00      **Founded** 1998

**2004 Rank:** 71      **Growth Rate** 64.69%

**Classification** Wholesale      **Industry Category**

### Business Description

*Wood Flooring International supplies the finest exotic flooring sourced from around the globe.*